IHAP IMPACT

ihap® transformational healthcare

INTEGRATED HEALTH ADVOCACY PROGRAM®

A JOURNEY TOWARDS BETTER HEALTH

COMPANY ABC

BPA reviewed ABC's health care claims from 2012, 2013 and 2014 in order to identify a candidate list that would ensure IHAP was economically feasible at Company ABC. BPA found that the health care claims of the "Top 30 Spenders" was 21% of ABC's overall health care claims and 35% of ABC's chronic health care claims.

	Total Claims for 2012, 2013, 2014	Chronic Claims for 2012, 2013, 2014	Annual Average Claims per Individual	Annual Average Chronic Claims per Individual
ABC Covered Lives (n=2528)	$41,118,814	$14,073,328	$5,422	$1,856
Top 30 Spenders	$8,741,676	$4,936,131	$97,130	$54,846
Top 30 Spenders % of Total Spend	21%	35%		

IHAP SAVINGS POTENTIAL

Even if only 10 of the "Top 30 Spenders" join IHAP, ABC will experience cost savings in their health care dollars.

Assuming 10 individuals from the identified group enrolled in IHAP:	IHAP Impact 50%	IHAP Impact 20%
Annual average spend for the identified chronic conditions was approximately $55k ***$55,000 x 10 =***	$550,000	$550,000
3 year cost of chronic conditions ***$550,000 x 3 =***	$1,650,000	$1,650,000
IHAP impact IHAP reduced claims by: 50% ($825k) or 20% ($340k)	$825,000	$340,000
The 3 Year cost of IHAP per individual is approximately $34k ($33,700) ***$34,000 x 10 =***	$340,000	$340,000
Actual Net Savings ***HAP Impact - $340,000 =***	$485,000	Break Even

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